

The Long Hauler™

The Latest News from J&J • Volume XIX • Issue 2 2022

THE BIG TIPPER

One of J&J's most popular trailers shines under difficult conditions

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Find the perfect option for sludge.

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Customization is key for owner/operator.

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BUILT FOR THE LONG HAUL.®



A 50-foot Aluminum Tipper Trailer, above, is one of 13 that the J&J staff, bottom, has been working to complete.

In a crowded waste industry, **J&J's** Aluminum Tipper is

STANDING TALL



The rugged Aluminum Tipper Trailer is one of J&J's most popular options for hauling refuse, and for good reason.

A tipper system can be beneficial for both landfills and waste haulers. The fast and efficient method of unloading trailers leads to more loads per day. It also provides a safe and consistent means of material disposal, avoiding some of the pitfalls of other types of unloading.

Choosing the correct equipment and manufacturer are critical for businesses looking to invest in a tipper trailer. A key consideration is the balance between weight and durability. Thicker aluminum can mean a longer lifespan for the trailer but can also limit the hauling capacity.

Finding the perfect balance is crucial. J&J has been building trailers for nearly four decades and knows what's important to customers, but each customer is different and has a unique set of requirements. That's why, at J&J, we build each trailer to specifically fulfill the wants and needs of the individual customer. Our sales and engineering staffs work with the customer to make sure he or she gets exactly what is needed. The J&J Aluminum Tipper features a thicker standard top rail than other manufacturers, which improves the structural integrity of the trailer, leading to a longer lifespan. Our ISO 9001:2015 certification and NTEA MVP membership are evidence of the commitment to quality that is behind every J&J product, and the end result is the kind of dependability that rewards both the hauler and the landfill.

SLUDGE, MEET YOUR MATCH

An Aluminum Push Out from **J&J** is the perfect option for hauling sludge.



BUILT DIFFERENT

The Aluminum Push Out is specifically designed to haul municipal biosolid waste.



MAXIMUM PAYLOAD

Proper weight distribution gives the Aluminum Push Out size and stability, allowing operators to maximize payload.



STAY GROUNDED

The ejector ram cylinder allows horizontal ejection, setting it apart from tippers and dump trailers



SAFETY

The ability to unload horizontally makes it the safest option available, especially when on unlevel ground.



DURABLE, DEPENDABLE

J&J has a hard-earned reputation for quality, as evidenced by our ISO 9001:2015 certification. You can count on a J&J Aluminum Push Out for years of service.



J&J
BUILT FOR THE LONG HAUL

Customer Spotlight

Owner/operator understands what he wants

BAKER KNOWS THE INGREDIENTS TO SUCCESS



Talk to Shawn Baker about his dump truck for any length of time and the word “particular” is bound to pop up in the conversation.

The man behind Shawn Baker Trucking in Somerset, Pa., knows what he wants and isn't prepared to cut corners to get it. That was true when he first came to J&J in 1998 and it was still the case when he had one built here in 2021.

“I had an experience between these two bodies with another body builder,” Baker said. “I had a tough time. I explained what I wanted, but they didn't want to do it the way that I wanted it done. I was upset over that. Different things weren't right.”

His experience with J&J was far different, as inside sales representative Ed Lyons and regional sales manager Bob Hall worked to meet Baker's exact needs.

“With J&J, I told them what I wanted – mainly Ed – and whatever I wanted, he'd draw it out and show me, ask me if it was OK. He did what I wanted to be

done,” Baker said.

That was important when it came to the 16-foot polished Material Hauler Aluminum bed that J&J built for Baker, and it was just as important when it came to the work that J&J did inside the 2022 Mack GR65B. Essentially, the truck is Baker's office, and he wants a “desk” to lay his materials on while he's in it. He worked with Lyons to make that happen.

“The console was very important to me,” Baker said. “That's where I'm at, sitting in the cab. I wanted it built the way I wanted it built, to do certain things. He designed it on paper. We measured it. It was snowing and blowing one winter day and we were in the truck trying to figure it out. We came up with a plan and it worked very well. He did a very nice job.”

Baker expects this body to perform just as well as his first one did.

“My old one looked just as good as the day I had it made in '98. I was involved in a bad accident and couldn't use it anymore,” Baker said.

Baker says people often asked him what year that truck was – and they rarely believed him when he gave them the answer. He took such good care of his truck and the body was built so well that he

had to show them the serial number to prove it was two decades old. To counter that, Baker had “Class of '22” painted on his new chassis.

He couldn't believe it when he saw his new J&J body mounted on the Mack.

“I was really pleased when I first saw it,” he recalled. “I remember walking up and looking at it. I just thought, ‘Wow!’ Not a mark on it. I hated to take it out and haul anything with it, but I had to make money sometime.” That doesn't mean Baker is going to baby his dump truck. “I haul stone mainly out of quarries for farmers, contractors, a lot of homeowners. I haul firewood in the fall. In the spring of the year, I haul a lot of mulch. I haul some sawdust – whatever I can get in the bed and dump out,” he said.

And while Baker works it hard, he also takes care of his J&J body.

“It gets washed every weekend in the summertime,” he said. “I'm pretty particular with it. But I use it. I get in mud. I'm in rough places. I get pulled a lot – I don't get pushed – but I get pulled with chains, but it gets cleaned up then. Every weekend it gets shined.”

Over the years he's also had J&J Truck Equipment perform repairs and maintenance work on his trucks, and he said he would recommend both sides of J&J.

“It really was a good experience with them. Good, quality work,” he said. “I've been very pleased.”

And that's coming from a man who is very particular about his dump trucks.

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SHAWN BAKER, OWNER/OPERATOR OF SHAWN BAKER TRUCKING



NEED J&J PARTS?

**SALES@JJBODIES.COM
1-800-777-2671**

- Hinge assemblies
- Top tailgate hardware offset
- Standard
- 3-way gate
- Bottom gate latches

Raise your game

Take your business to new heights with a custom crane truck from J&J.

With options ranging up to 86,000 ft/lbs from the biggest names in the industry, we've got you covered, including articulating, knuckle boom, or telescopic cranes from Palfinger, Fassi, or Auto Crane.



Find your perfect fit

Hooklifts and rolloff hoists can be great options for hauling solid waste containers. Whether you're in the waste management, landscaping, construction, or recycling industries, these workhorses can save you time and money. J&J can help you find the best option for you. Give us a call today!

Hooklift

- **Versatile** – The hooklift hoist gives you the capability to haul many different types of containers.
- **Valuable** – Because it can do so much, one can replace several different trucks in your fleet, saving on your initial investment as well as upkeep.
- **Convenient** – Drivers can operate the hooklift from within the cab, allowing them to quickly – and safely – pick up or drop off containers.



Rolloff hoists

- **Efficient** – A cable system pulls the container up the rails onto the truck, making it easier to haul heavy loads.
- **Maneuverable** – The ability to adjust to a lower angle makes a rolloff hoist a great option for sites with limited overhead clearances – whether inside or outside.
- **Flexibility** – Rolloff hoists can handle containers of different lengths, provided the container does not extend beyond the end of the rails.



ON THE ROAD WITH J&J



SPO Steel Push Out

Versatility and flexibility are the keys to the popularity of J&J's Steel Push Out trailers. Open-top or closed-top models can be specifically engineered and designed for municipal or commercial use. From solid waste to recycling to rendering, it ejects horizontally enabling users to unload in a variety of spaces and can be built to suit your needs.

**CALL NOW!
2 AVAILABLE
IN-STOCK**

SF Steel Frame

Built to handle a variety of demanding applications, it is precision engineered for excavation and construction material hauling. You can rely on this dump trailer to handle your toughest jobs.



MH Material Hauler

J&J's most popular model, the MH dump body, is the workhorse of coal and aggregate hauling. These precision-engineered bodies are built to specification and will withstand many years of hard service. It's lighter weight, corrosion-resistant, and our No. 1 selling commercial dump body.

MEET OUR TEAM

With more than 200 years of combined experience, the J&J sales team knows what it means to be Built for the Long Haul.® You can rely on that experience to help you get exactly what you need. Reach your J&J representative by phone, email or scan the QR code below their photo to load their contact info directly to your smart phone.

Connect with us on social media!



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